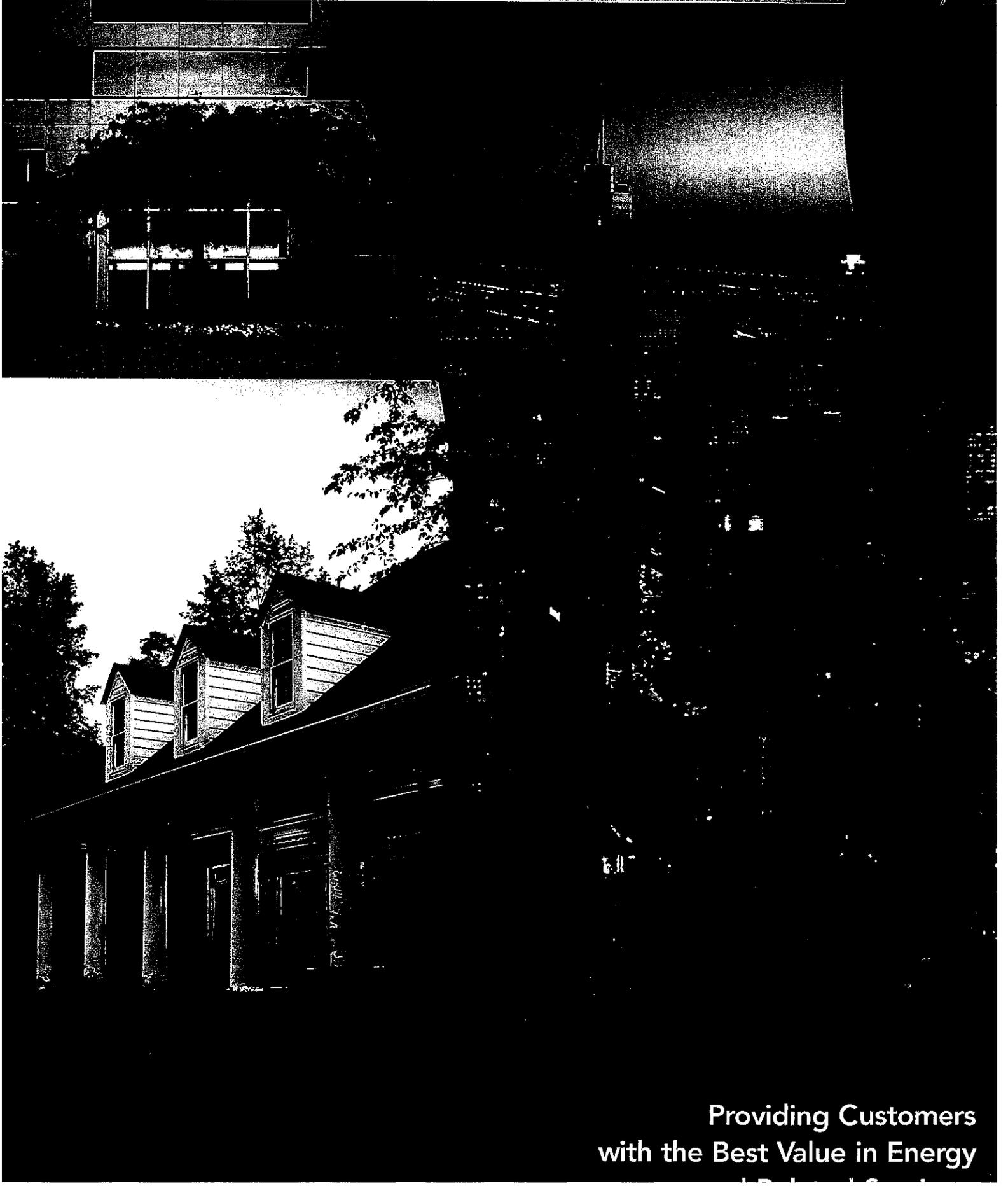


**Item #5B:**

**Village President Rodriguez**

**Integrus Electric Aggregation Update & Natural Gas Rebate Offer**



Providing Customers  
with the Best Value in Energy

## Village of Long Grove Savings Analysis



Month	Sum of Total Savings	Sum of Volume (kWh)
201208	\$ 142,516.55	5,361,596.03
201209	\$ 109,164.60	4,104,535.52
201210	\$ 117,034.71	2,890,957.84
201211	\$ 103,543.86	2,558,510.68
201212	\$ 105,712.13	2,883,742.53
<b>Grand Total</b>	<b>\$ 577,971.85</b>	<b>17,799,342.59</b>

Residential Customer Count (Long Grove) = 1,998  
 Commercial Customer Count (Long Grove) = 96  
 Total Customer Count (Long Grove) = 2094

## Call Center Data (May – Dec 2012)



II Long Grove Aggregation 888-340-1983

	Cancel	Prospect Inquiry	Billing	Contract Inquiry	Enrollment	Rate Change	Reactivation	Not Qualified	Terms and Conditions Questions	Mailing Opt-Out Card	Opt-Out Inquiry	Processed Opt-Out	Renewal	Rate Inquiry	No Contact	HEAT Ticket	Total Calls
December 2012	0	1	0	2	2	0	0	0	0	0	0	0	0	1	0	0	6
November 2012	1	0	1	3	3	0	0	0	0	0	0	0	0	0	1	0	9
October 2012	1	0	2	2	3	0	0	0	0	0	0	0	0	1	0	1	10
September 2012	0	2	1	1	4	0	0	0	0	0	0	0	0	0	0	0	8
August 2012	0	4	1	3	5	0	0	0	0	0	0	0	0	1	0	0	14
July 2012	0	8	2	7	11	0	0	0	0	0	0	0	0	2	1	2	33
June 2012	1	0	2	25	10	0	0	3	0	0	0	0	0	5	3	0	49
May 2012	0	0	4	45	30	1	0	2	0	0	0	12	0	8	5	0	107
<b>Total</b>	<b>3</b>	<b>15</b>	<b>13</b>	<b>88</b>	<b>68</b>	<b>1</b>	<b>0</b>	<b>5</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>12</b>	<b>0</b>	<b>18</b>	<b>10</b>	<b>3</b>	<b>236</b>



## When Your Community's Residents Switch to Integrys Energy Services for Natural Gas Supply, We'll Guarantee Their Savings



*Right now, Integrys Energy Services is offering some of the most attractive natural gas rates in Illinois. We're so serious about earning your residents' natural gas business, we're providing a guarantee!*

### Guaranteed Savings for 12 months

For the first 1,000 new Integrys gas customer enrollments in the North Shore Gas service territory, we'll guarantee a rate that is up to 7% lower\* than the utility's rate. Residents can save up to \$.05 cents per therm starting from their first month of service through 12 billing cycles — an offer guaranteed to reduce their costs.

### Savings Add Up

To illustrate the dollar value of a 7% lower rate on a homeowner's gas bill, here's an example that's easy to relate to: Based on the Illinois Commerce Commission's posted average annual usage of 132 dekatherms, over the past four years the average North Shore resident would have saved approximately \$54 annually, or \$215 in total, had they paid a rate 7% lower than the North Shore Gas Cost rate.



### Integrys Energy Services promises customers:

- **Guaranteed Savings** — Customers pay up to 7% per therm less than North Shore's Gas Cost rate, up to \$.05 per therm less, starting from the first month of service through 12 billing cycles.
- **Seamless transition** — Consumers enrolling in this natural gas program will experience a seamless transition because natural gas is still delivered using the existing distribution system and they will continue to receive a single monthly bill from the utility showing Integrys' natural gas supply charges.
- **Quick and easy enrollment** — Residents can enroll in less than 10 minutes, either online or via toll-free phone call to our Midwest-based call center that is available 24/7.
- **No hassle** — This program requires no credit checks and there are no early termination fees.
- **Experience** — The Integrys Energy Group family of companies, headquartered in Chicago, has a 150-year heritage of energy expertise that your community can have confidence in.



\*Please note, the guaranteed savings rate is calculated based on the utility's monthly Gas Cost (GC) rate and will be 7% per therm less than the GC rate, not to exceed \$.05 per therm less than the GC rate. Customers are responsible for all taxes, delivery charges and pass through amounts. Initial term is 12 months with no early termination fee. Offer limited to the first 1,000 new enrollees in North Shore Gas utility service territory.

Integrys Energy Services is not the same company as North Shore Gas. The prices of Integrys Energy Services are not regulated by the Illinois Commerce Commission. A customer does not have to buy products or services from Integrys Energy Services in order to receive the same quality service from North Shore Gas.

**TO LEARN MORE, CALL OR EMAIL JAY DALICANDRO OR DEAN NICOL**  
**Contact Jay at 312-681-1820 or [jjdalicandro@integrysenergy.com](mailto:jjdalicandro@integrysenergy.com)**  
**Contact Dean at 312-681-1814 or [dtnicol@integrysenergy.com](mailto:dtnicol@integrysenergy.com)**