

**Item #3:**

**Resolution Approving Single Hauler Waste Contract With  
Waste Management Five Years (2019)**

VILLAGE OF LONG GROVE  
RESOLUTION NO. 2013-R-\_\_

**RESOLUTION APPROVING AN  
AGREEMENT WITH WASTE MANAGEMENT OF ILLINOIS, INC**

**WHEREAS**, in 1998, the Village solicited proposals for refuse collection and disposal service, recyclable collection, and landscape waste collection in accordance with a request for proposals ("**RFP**"); and

**WHEREAS**, pursuant to the RFP, in 1999 the Village awarded a contract ("**Contract**") to Waste Management of Illinois, Inc. ("**WMI**"), which is a wholly-owned subsidiary of Waste Management, Inc., a Delaware corporation; and

**WHEREAS**, in 2004 the parties extended the Contract for an additional five years, ending January 31, 2009; ("**Contract Extension**") (the Initial Contract, as extended and modified by the Contract Extension, shall hereinafter be referred to as the "**Contract**"); and

**WHEREAS**, in 2004, the Village Board approved Resolution 2004-R-25 and the parties further amended the Contract to provide for leaf collection services; and

**WHEREAS**, in 2007, as provided for the in 2004 Contract extension, the Village Board approved Resolution 2007-R-33 the parties further extended the Contract for an additional five years, ending January 31, 2014; and

**WHEREAS**, the parties wish to further extend the term of the Contract (5 Years) until January 31, 2019 and modify certain provisions therein, the Village and Contractor wish to enter into an additional Contract Agreement Extension for Refuse Waste Collection and Disposal, and Collection of Recyclables, Landscape Waste and Leaf Removal for Delivery to Permitted and/or Approved Facilities Contract; and

**WHEREAS**, the parties desire to extend the Contract for an additional five years, effective February 1, 2014, and ending January 31, 2019, subject to the terms and conditions set forth in the Contract Agreement Extension attached to this Resolution as Exhibit A ("**Contract Extension**"); and

**WHEREAS**, the Village Board has determined that it is in the best interests of the Village and its residents to approve an extension of the term of the Contract as hereinafter set forth;

**NOW, THEREFORE, BE IT RESOLVED** by the President and Board of Trustees of the Village of Long Grove, County of Lake, State of Illinois, as follows:

**SECTION ONE: Recitals.** The foregoing recitals are incorporated into this Resolution as findings of the President and Board of Trustees as if fully set forth in this Section One.

**SECTION TWO: Approval of Extension.** The Contract Extension between the Village of Long Grove and WMI is hereby approved in substantially the form attached to this Resolution as Exhibit A.

**SECTION THREE: Authorization.** Pursuant to Section I of the Contract, the Village Board hereby approves the extension of the term of the Contract for five additional years until January 31, 2019. The Village Board hereby authorizes and directs the Village Manager to deliver a copy of this Resolution notifying the Contractor of the Village Board's decision to extend the term of the Contract upon the effective date of this Resolution.

**SECTION FOUR: Effective Date.** This Resolution shall be in full force and effect from and after its passage and approval in the manner provided by law.

PASSED THIS 26<sup>th</sup> DAY OF MARCH, 2013.

AYES:

NAYS:

ABSENT:

APPROVED THIS 26<sup>th</sup> DAY OF MARCH, 2013.

\_\_\_\_\_  
Village President, Maria Rodriguez

ATTEST:

\_\_\_\_\_  
Village Clerk, Karen Schultheis

EXHIBIT A

CONTRACT EXTENSION



**WASTE MANAGEMENT**

1411 Opus Place, Suite 400  
Downers Grove, IL 60515  
(630) 724-8441 Phone  
(630) 241-1722 Fax

March 12, 2013

Mr. David Lothspeich  
Village Administrator  
Village of Long Grove  
3110 Old McHenry Road  
Long Grove, IL 60047

**RE: Contract Agreement for Refuse, Recyclable and Yardwaste Collection  
Proposal for Contract Extension**

Dear Mr. Lothspeich:

Waste Management of Illinois, Inc. ("WM") sincerely appreciates the opportunity to offer Village of Long Grove ("Village") the following proposal to extend our current contract for comprehensive waste, recycling and environmental services. Our proposal is backed by our commitment to provide the highest quality service to our customers.

As you know, the Village of Long Grove and WM have been partners in waste and recycling for a long time. In recognition of this long-standing partnership, WM would like to offer enhancements to the services we currently provide. This would be an all inclusive recycle cart program Village wide and an option for a recycling rewards program for residents. We are open to discuss these and any other services that the Village would like to consider as you continue to enhance the services you provide to your residents.

WM proposes to provide for the Village's future refuse, recycling, and special event needs, as follows:

### **5-Year Contract Extension Proposal**

1. Unlimited Cart service  
96 g \$19.45 per month
2. Limited Cart service  
96 g \$18.35 per month  
64 g \$17.32 per month  
35 g \$16.29 per month
3. Trash/Yard Waste Sticker \$2.50 each
4. Seasonal Yard Waste Service -\$60 year one, \$75 year two, \$95 year three, CPI annual adjustment final two years as stated in #7
5. Back Door Service add \$8.00 per month per service (trash/recycling) year 1, \$10 per month year 2, \$12 per month year three, CPI annual adjustment final two years as stated in #7.
6. No 2x a week service available, extra pickup \$17.00 per yard with 1 yard minimum.
7. Years 2-5 Pricing: CPI 2% min – 4% maximum
8. 65g recycle cart to all households combined with an annual monthly window for residents to upgrade to a 96 g cart for recycling at no charge starting in May 2015.
9. Residents may change the size of their refuse carts one time a year in the month May for no additional charge, there will be a \$25.00 fee to do it outside the month of May.
10. WM to produce a brochure outlining new changes to the service.
11. Service included for annual Heritage Run/Walk
12. Continuation of \$1.00 per bag leaf collection for 6 weeks each fall.

\*Carts may be used and based on availability.

As detailed in Appendix A, the following additional services will be offered to the Village at no additional charge.

- **65g Recycle Carts for Recycling**
- **Waste Watch**

We sincerely appreciate your time and consideration of our proposal for continued service. We have enjoyed our long working relationship with the Village of Long Grove and we hope we can continue our partnership in future. Please contact me at (630) 724-8441 with any questions you may have.

Sincerely,  
Michael Brink  
Public Sector Representative

## Waste Management of Illinois, Inc.

### Appendix A - Additional Services offered to Village of Long Grove

In conjunction with the contract for collection of refuse, recyclables, and yard waste from Village of Long Grove, Waste Management will provide the following value-added services to the Village:

#### 1. 65g Recycle Carts

Waste Management will supply each household with a 65g cart for recycling. We will also an annual monthly window for residents to upgrade to a 96 g cart for recycling at no charge starting in 2015.



#### 2. Waste Watch

As an ongoing part of our service offering, we would like to continue to offer our Waste Watch program to the Village of Long Grove at no charge. Our trucks are on your streets every day. Our drivers are familiar with their routes, so they're often the first to notice when something is amiss. As your community partner, we will assist the police and fire departments by acting as extra eyes and ears on the streets.

Through our Waste Watch program, we provide training to our drivers in what to look for and how to report suspicious or criminal activity to the police department. It is our hope that this partnership will assist the Buffalo Grove police force in putting an end to the "Ruse Burglaries" situation that the Village has been recently experiencing.

Since its debut, Waste Watch has received national acclaim for its support of law enforcement, emergency services, Highway Watch, Neighborhood Watch and the Amber Alert system. It has

**"It really is adding an extra set of eyes and ears to our law enforcement efforts." *Tom Dart -***

also earned recognition from municipalities and organizations including the National Sheriff's Association.

<u>Service as of 3/7/13</u>	<u># of Accounts</u>	<u>Rate per Month</u>
Backdoor Trash	70	19.62
Curb	1,751	17.89
2X Curb	480	23.7
Sr Curb	94	14.31
Backdoor 2X Trash	33	27.16
Sr Backdoor Trash	17	15.69
Backdoor Trash/Recy	10	31.62
Backdoor 2X Trash/Recy	14	36.93
Sr Backdoor 2X Trash/Re	<u>2</u>	29.54

SWALCO Residential Collection Cost Comparison, Contracts Renewed in 2010 - 2013									
4-Feb-13									
		Refuse and Recycling Collection-95 gal. refuse and 65 gal. recycling totes, 1x per week, end of driveway collection, (\$ per household/month)	Refuse and Recycling Collection-95 gal. refuse and 65 gal. recycling totes, 1x per week, end of driveway collection, (\$ per household/month)	Refuse and Recycling Collection-no refuse toter and 65 gal recycling toter 1x per week, end of driveway collection (\$ per household/month)	Refuse, Recycling LSW with vacuum- 95 gal refuse, 65 gal recycling totes 1x per week, end of driveway collection (\$ per household/month)				
Municipality	Date of Contract/Renewal	Hauler						LSW Collection-slicker option (\$/slicker)	Fuel Surcharge?
Hawthorn Woods (2,083 units)	Dec. 1, 2011	WMI	\$17.27, 95 gal., limited \$16.96, 65 gal., limited	Add \$22.52 per month	\$16.25 Unlimited \$15.66 Limited	na	\$110.00	\$1.90	No
Kildeer (1,221 units)	Jan. 1, 2012	WMI	\$20.65 Unlimited, 95 gal \$17.80, 65 gal., limited		\$17.62 Unlimited	na	\$224.07	\$2.00	No
Lincolnshire (2,489 units)	Jan. 1, 2012	WMI	\$15.80, 35 gal., limited \$16.90, 65 gal., limited \$17.80, 95 gal., limited \$16.37, 35 gal., unlimited \$17.75, 65 gal., unlimited \$18.75, 95 gal., unlimited	Add \$10 per month	na	na	\$144.49	\$2.78	No
Riverwoods (1,132 units)	Apr. 1, 2012	Lakeshore	\$21.95 or 65 gal limited \$28.95 or 65 unlimited	\$29.95 or 65 gal limited \$31.95 or 65 unlimited	\$32 limited back door \$24, limited at curb \$35, unlimited back door \$81, unlimited curb	na	\$170.00	\$2.70 (\$1.50 for waste slicker)	No
Lake Barrington (2,140 units)	Oct. 1, 2013	WMI			\$14.50 (no recycling toter) \$17 with recycling toter rental	na	na	\$1.75 for LSW	No
Long Grove (2,134 units)	Jan, 2014	WMI		\$19.62 (refuse service only) \$31.62 (refuse and recycling)	17.89 (no recycling toter)	na	na	\$2.01 for LSW	No
Notes:									
1. LSW=Landscpe waste									
2. PAYT=Pay as you throw									
3. None of the rates have been adjusted for annual increases, rates shown are for the first contract year.									

**SWALCO Residential Collection Cost Comparison, Contracts Renewed in 2010 - 2013**

Date of Contract Renewal	Municipality	Refuse and Recycling Collection-95 gal. refuse and 65 gal. recycling bins, 1x per week, end of driveway collection (\$ per household/month)	Refuse and Recycling Collection-95 gal. refuse and 65 gal. recycling bins, 1x per week, end of driveway collection (\$ per household/month)	Refuse and Recycling Collection-95 gal. refuse and 65 gal. recycling bins, 1x per week, end of driveway collection (\$ per household/month)	Refuse and Recycling Collection-95 gal. refuse and 65 gal. recycling bins, 1x per week, end of driveway collection (\$ per household/month)	Other Notes
Dec. 1, 2011	WMI	\$17.27, 85 gal., limited \$18.95, 65 gal., limited	\$16.25 Unlimited \$19.69 Limited	na	\$110.00	CPA, range of 2% to 4% Village collects annual franchise fee of \$10,000. March recycle cart upgrade no cost. ONG 1 Village has option for new year service fee additional \$1 per bin per month during year 2012
Jan. 1, 2012	WMI	\$21.63, unlimited, 95 gal. \$17.60, 65 gal., limited	\$17.62 Unlimited	na	\$224.07	3% per year. Unlimited means up to 10 cans of refuse. \$1 sticker option during 8 week leave season Sticker for extra refuse for limited customers is \$2.75 per sticker
Jan. 1, 2012	WMI	\$18.80, 85 gal., limited \$17.60, 65 gal., limited \$18.37, 95 gal., unlimited \$17.75, 65 gal., unlimited \$18.75, 95 gal., unlimited	na	na	\$144.49	3% per year 10% senior discount
Apr. 1, 2012	Lakeshore	\$21.95 or 65 gal. limited \$31.95 or 65 unlimited	\$29.95 limited back door \$24.95 unlimited back door \$35.95 unlimited curb \$31.95 unlimited curb	na	\$170.00	CPA, range of 2% to 3.5% Option to stop service during vacation, service switch 1x per year who charge
Oct. 1, 2013	WMI		\$14.80 (no recycling bin) \$17 with recycling bin rental	na	na	Current contract 5% per year. Village pays through property taxes, general fund, no bill to residents.
Jan. 2014	WMI	\$19.62 (refuse service only) \$11.65 (refuse and recycling)	\$7.89 (no recycling bin) \$1.89 (no recycling bin)	na	na	

Notes:  
1. LSWCO collects refuse  
2. PAYE  
3. None of the rates have been adjusted for annual increases, rates shown are for the first contract year.